

## **HLIB Research**

PP 9484/12/2011 (026975)

## TRC Synergy (BUY ←→, EPS ←→)

INDUSTRY: OVERWEIGHT NEWSBREAK 13 May 2011
Price Target: RM2.00 (←→)
Share price: RM1.62

#### Share split, bonus issue and warrants

#### News

- TRC has proposed a corporate exercise for:
  - 1-into-2 share split;
  - > followed by 1-for-5 bonus issue; and
  - > free warrants on a 1-for-5 basis
- The entitlement dates will be determined later and the proposals are estimated to be completed by 2H11.

#### Comments

- The proposed 1-into-2 share split, followed by 1-for-5 bonus issue, represents an adjustment factor of 0.417x to its share price and our Target Price (TP) upon ex-date.
- Likewise, the conversion ratio and exercise price for its existing ICULS and warrants (Warrants A) will be adjusted accordingly (see Figure #1).
- Of note, Warrants A's adjusted exercise price is unable to adjust for the bonus issue because the exercise price cannot fall below its par value of RM0.50 for the time being.
- New 5-year warrants (Warrants B), exercisable for 1 new share, will be issued after share split and bonus issue.
- Warrants B's exercise price has been fixed at RM0.61, representing a 10% discount from its theoretical price of RM0.68 post-split-and-bonus.
- Under the maximum scenario, the corporate exercise will expand TRC's issued share base from 571.8m shares (adjusted for share split and bonus issue) to 686.2m shares.
- Given the additional Warrants B, it will dilute our FY11-12 earnings estimate by 20% respectively. Nonetheless, we believe that the dilution will be gradual over the lifespan of both Warrants A and B.

#### Risks

- Execution risk;
- Regulatory and political risks (both domestic and overseas);
- Rising raw material prices; and
- Single project concentration risk in the LRT project.

#### Forecasts

- Factored in final net dividend of 3.75 sen which was recently announced.
- Earnings remained unchanged as dilutive impact from warrants will be gradual.

#### Rating

 Maintain BUY as current order book provides clear earnings visibility over the next two years. We believe that earnings have hit its through and should show growth going forward.

#### Valuation

 TP of RM2.00 based on 13x average FY11 and FY12 earnings maintained. Ex-All TP of RM0.83. Low Yee Huap, CFA yhlow@hlib.hongleong.com.my (603) 2168 1078

KLCI	1,532.3
Expected share price return	23.5%
Expected dividend return	1.7%
Expected total return	25.1%

#### Share price



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Bloomberg Ticker	TRC MK
Bursa Code	5054
Issued Shares (m)	191
Market cap (RM m)	309
3-mth avg. volume ('000)	271

Price Performance	1M	3M	12M
Absolute	3.8	14.9	44.6
Relative	4.1	12.1	27.1

#### Major shareholders

TRC Capital	13.0%
Kolektif Aman	12.8%
Dato' Sri Sufri	9.9%
Free Float	34.5%

#### Summary Earnings Table

FYE Dec (RM m)	2009A	2010A	2011E	2012E
Revenue	533.8	376.6	513.1	764.5
EBITDA	42.6	23.9	35.6	47.3
EBIT	37.9	23.9	31.3	39.8
Profit Before Tax	38.8	23.5	34.6	42.8
PATMI	27.3	16.5	26.0	32.1
EPS (sen)	14.4	8.7	13.6	16.9
DPS (sen)	3.0	3.7	2.7	3.4
DY (%)	1.9	2.3	1.7	2.1
P/E (x)	11.3	18.6	11.9	9.6
FD P/E (x)	13.5	22.3	14.2	11.5
P/B (x)	1.1	1.0	1.0	0.9
Net Gearing (%)	Cash	Cash	Cash	Cash
ROE (%)	9.9	5.7	8.4	9.7
ROA (%)	6.0	3.8	6.0	6.6

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Figure #1 ICULS and Warrants A adjustment

ICULS (Expires on 20th Jan 2012)	
*Remaining ICULS (RM1 nominal value, 5%)	RM967,667
Existing Conversion Ratio	1.20x
Ex-Split & Bonus Conversion Ratio	2.88x
Warrants A (Expires on 20th Jan 2017)	
*Existing Outstanding Warrants	36.6m
Existing Exercise Price	RM1.00
Ex-Split & Bonus Outstanding Warrants	87.9m
Ex-Split & Bonus Exercise Price	RM0.50

<sup>\*</sup>As of 29 April 2011

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# Financial Projections for TRC Synergy (BUY, TP: RM2.00)

### Income Statement

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FYE 31 Dec (RM m)	2008A	2009A	2010A	2011E	2012E	
Revenue	740.7	533.8	376.6	513.1	764.5	
EBITDA	67.1	42.6	23.9	35.6	47.3	
D&A	(5.4)	(4.8)	-	(4.3)	(7.5)	
EBIT	61.7	37.9	23.9	31.3	39.8	
Interest Income	4.7	3.2	-	3.6	3.2	
Finance Costs	(4.7)	(1.8)	(0.3)	(0.1)	(0.1)	
Associates	(0.4)	(0.5)	(0.0)	-	-	
Exceptionals	-	-	-	-	-	
Profit Before Tax	61.4	38.8	23.5	34.8	43.0	
Tax	(15.7)	(11.5)	(7.0)	(8.7)	(10.7)	
Net Profit	45.6	27.3	16.5	26.1	32.2	
Minority Interests	-	-	-	-	-	
PATMI	45.6	27.3	16.5	26.1	32.2	
Core Earnings	45.6	27.3	16.5	26.1	32.2	
Basic Shares (m)	189.6	189.6	190.2	190.2	190.2	
Basic EPS (sen)	24.1	14.4	8.7	13.7	17.0	
FD EPS (sen)	20.1	12.0	7.2	11.5	14.1	

Quarterly Financial Summary							
FYE 31 Dec (RM m)	2009Q4	2010Q1	2010Q2	2010Q3	2010Q4		
Revenue	72.7	108.8	97.0	84.3	86.5		
COGS	(69.8)	(91.9)	(82.9)	(77.8)	(79.2)		
Gross Profit	2.8	16.8	14.1	6.5	7.3		
EBIT	(0.8)	6.4	9.6	2.8	5.1		
Finance Costs	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)		
Associates	0.1	(0.1)	0.2	(0.1)	(0.0)		
Exceptionals	-	-	-	-	-		
Profit Before Tax	(0.8)	6.1	9.8	2.6	5.0		
Net Profit	(2.4)	3.1	7.5	2.2	3.7		
Minority Interests	-	-	-	-	-		
PATMI	(2.4)	3.1	7.5	2.2	3.7		
Basic EPS (sen)	(1.29)	1.61	3.96	1.18	1.97		
FD EPS (sen)	(1.21)	1.56	3.85	1.16	1.85		

#### **Balance Sheet**

FYE 31 Dec (RM m)	2008A	2009A	2010A	2011E	2012E
Cash	212.8	200.9	200.7	100.3	73.4
Receivables	143.4	130.1	99.5	168.7	251.3
Inventories	0.9	2.6	1.2	42.2	62.8
Development Costs	14.8	9.2	10.2	10.2	10.2
Associates	6.5	12.7	12.1	12.1	12.1
PPE	26.5	18.6	21.7	37.4	49.9
Others	51.4	73.2	79.1	79.1	79.1
Total Assets	456.4	447.3	424.5	449.9	538.9
Payables	106.6	148.9	127.3	126.5	188.5
Total Debt	73.4	9.1	0.4	0.4	0.4
Others	9.5	3.0	(1.7)	(1.7)	(1.7)
Total Liabilities	189.5	160.9	126.0	125.2	187.2
Shareholders' Funds	266.9	286.3	298.5	324.7	351.7
Minority Interests	-	-	-	-	-
Total Capital	266.9	286.3	298.5	324.7	351.7

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Rates and Ratio	Rates and Ratios							
FYE 31 Dec (RM m)	2008A	2009A	2010A	2011E	2012E			
PER (x)	6.7	11.3	18.6	11.9	9.6			
FD PER (x)	8.1	13.5	22.3	14.2	11.5			
DPS (sen)	4.5	3.0	3.7	2.7	3.4			
DY (%)	2.8	1.9	2.3	1.7	2.1			
BVPS (RM)	1.4	1.5	1.6	1.7	1.8			
P/B (x)	1.2	1.1	1.0	1.0	0.9			
NTA/Share (RM)	1.4	1.5	1.6	1.7	1.8			
EBITDA Margin (%)	9.1	8.0	6.3	6.9	6.2			
EBIT Margin (%)	8.3	7.1	6.3	6.1	5.2			
PBT Margin (%)	8.3	7.3	6.2	6.7	5.6			
Net Margin (%)	6.2	5.1	4.4	5.1	4.2			
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ROE (%)	18.6	9.9	5.7	8.4	9.7			
ROA (%)	10.9	6.0	3.8	6.0	6.6			
Net Gearing (%)	Cash	Cash	Cash	Cash	Cash			

#### Cashflow Analysis

FYE 31 Dec (RM m)	2008A	2009A	2010A	2011E	2012E
EBITDA	67.1	42.6	23.9	35.6	47.3
Working Capital	(28.0)	53.1	5.2	(110.9)	(41.3)
Net Interest	(0.0)	1.4	(0.3)	3.3	2.9
Others	15.2	(13.3)	8.5	(8.7)	(10.7)
CFO CFO	54.4	83.8	37.3	(80.6)	(1.8)
Capex	(31.9)	(18.6)	(7.9)	(20.0)	(20.0)
Purchase/Disposal	0.9	2.2	1.0	-	-
Associate	0.0	(6.7)	(15.8)	-	-
Others	-	0.0	0.0	-	-
CFI	(31.0)	(23.1)	(22.7)	(20.0)	(20.0)
Financing	(23.9)	(46.5)	(8.7)	-	-
Shares Issued	2.1	0.1	0.5	-	-
Dividends	(5.8)	(8.5)	(5.7)	(7.1)	(5.2)
Others	0.2	-	8.3	-	-
CFF	(27.5)	(55.0)	(5.6)	(7.1)	(5.2)
Net Cashflow	(4.1)	5.7	9.0	(107.7)	(27.0)

# Assumption Metrics

FYE 31 Dec (RM m)	2008A	2009A	2010A	2011E	2012E
Revenue				513.1	764.5
EBIT Margin (%)				6.1	5.2
Order Book Wins				300.0	300.0

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